

**Shree Shivaji Education Society, Amravati's.**

## **Matoshree Vimalabai Deshmukh Mahavidyalaya, Amravati.**

### **INTERNAL QUALITY ASSURANCE CELL (IQAC)**

**2.6.1** Program outcomes, program specific outcomes and course outcomes for all programs offered by the institution are stated and displayed in website of the institution (to provide the web link)

**Program Outcomes (POs), Program Specific Outcomes (PSOs) and Course Outcomes (COs)**

### **Bachelor of Commerce (B.Com.)**

#### **Programme Outcomes :-**

The students would able to –

PO1: Attain requisite skills and knowledge after the completion of the programme.

PO2: Achieve the basic knowledge of Economics.

PO3: Assimilate basic knowledge of Accountancy & Statistics.

PO4: Efficiency in reading and writing skill.

PO5: Achieve requisite skills and knowledge of preparing cashbook, ledger books and balance sheet of company.

PO5: Become knowledgeable about marketing.

PO6: Create a self employment.

PO7: Assimilate ethics of life.

PO8: Achieve Environmental awareness.

PO9: Attain fundamental knowledge of Computer.

## **Account and Statistics**

### **Programme Specific Outcomes:-**

On successful completion of this specific program, students will be able to

PSO1: Get basic Accounting Knowledge as applicable to business.

PSO2: Develop conceptual understanding of fundamentals of Financial Accounting System.

PSO3: Impart skills in accounting for various kinds of business transaction.

PSO4: Develop awareness about company accounts.

PSO5: Get basic knowledge of Mathematics.

PSO6: Develop awareness about corporate accounting

PSO7: Get basic knowledge of statistics.

PSO8: Understand basic concepts and tools used in cost accounting.

PSO9: Understand of the applications of cost Accounting Techniques for determination of cost of production.

PSO10: Understand the basic concepts and tools used in management accounting and also understand the applications of management accounting techniques for management decision making.

## **Business Management**

### **Programme Specific Outcomes:-**

On successful completion of this specific program, students will be able to

PSO1: Identify major business functions of Accounting, Finance, Information systems, Management, and Marketing.

PSO2: Describe the relationship of social responsibility, ethics, and law in business.

PSO3: explain forms of ownership, including their advantages and disadvantages.

PSO4: Identify and explain the domestic and International considerations for today's business environment.

PSO5: Identify and explain the role and effect of government in business.

PSO6: Describe the importance and effects of ethical practices in business and analyze business situations to identify ethical dilemmas and ethical lapses.

PSO7: Know the concept and importance of management in business organization.

PSO8: Study the functions of management and managerial process

## **Business Economics**

### **Programme Specific Outcomes:-**

On successful completion of this specific program, students will be able to

PSO1: Analyze the concepts of economics, utility approach, the effect of demand by people through laws, the concepts of elasticity of demand, production functions, cost and revenue.

PSO2: Understand the application of economics in business and the managerial economics, market structure, working in price mechanism, price determination under oligopoly.

PSO3: Know the basic concepts of money, value of money, price fluctuations, money market and capital market.

PSO4: Understand the structure and functions of Indian Financial Market and the analytical study of Indian Banks & Commercial Bank in India, Reserve Bank of India and Stock Exchange of India.

PSO5: Develop the ability to understand and interpret sector wise business environment of India.

PSO6: Understand various growth models and their applicability in Present Scenario.

PSO7: Understand the various functions of retail banks and associated procedural aspects.

## **Commerce**

### **Programme Specific Outcomes:-**

On successful completion of this specific program, students will be able to

PSO1: Get knowledge about Computer, Computer Operating System, MS Word, MS Powerpoint and MS Excel.

PSO2: Familiarize with basics of Information Technology and use of spreadsheet package for Business Data Processing.

PSO3: Know the basics of Database, Database Management System and use of accounting package for Business Data Processing.

PSO4: Familiarize with the basic concepts and ground rules of internet and the various services including designing of website and how to access information from depositories in the World Wide Web.

PSO5: Understand the internet-based e-commerce business models, internet marketing and e-governance.

PSO6: Familiarize with the essentials of internet based e-commerce and to make them comprehend its practical aspects as well as growth potential of e-commerce in India.

PSO7: Get knowledge of Auditing, Audit of Banking, Insurance and Educational Institutions and also to provide interaction with Chartered Accountants.

PSO8: Get theoretical & practical knowledge of various heads of Incomes, Income Tax Act and E-Filing procedure.

PSO9: acquaint with the horizon of Insurance Industry.

PSO10: Get insight into the regulating and functioning of Insurance Business.

PSO11: Understand the concept of Business Laws and its applications in business regulation.

PSO12: Get knowledge to the students about company Act 2013.

### **Courses outcomes**

### **English**

### **Course Outcomes:**

CO1:Able to communicate skill fully in Business correspondence

CO2: Acquaint with the work culture in corporate world

CO3: The life of great personalities will motivate them to toil to be successful

CO4: Learn and gain fluency in the English language and conversation.

CO5: Become efficient in reading and writing skills.

CO6: The drafting skills of the learners will be honed through grammar and writing skills

CO7: Become proficient in the language and to eventually inculcate professional skills

## **Hindi**

### **Course Outcomes**

CO1: भाषा, साहित्य, कला, संस्कृत और कौशल आदि के माध्यम से छात्रों में सकारात्मकता, सृजनात्मकता, मानवतावाद गुणों का विकास होकर उनमें राष्ट्रियता का भावना केंद्रित होगी। अनुवाद कौशल के कारण छात्रों के व्यवहार, व्यवसाय आदि क्षेत्रों में संपर्कता बढ़ेगी।

CO2: भाषण कौशल, सूक्ष्मसंचालन, वाद-व्यवाद आदि गुणों से भाषा अध्यायन में निखार आ सकेगा

CO3: हिंदी और इलेक्ट्रॉनिक मीडिया में रोजगार के अवसर प्राप्त कर सकेगा।

CO4: साक्षात्कार मंचालक के द्वारा छात्रों में निम्नलिखित करने का कला, आत्मविकास, चर्चा विज्ञान बढ़ेगी।

## **Principle of Accountancy**

### **Course Outcome :**

CO1: Student important basic accounting knowledge applicable to business i.e. meaning of accountancy.

CO2: Able to handling account transaction

CO3: Maintaining sub subsidiary books and all types of cash books

CO4: Calculation of depreciation method of assets

CO5: Preparation of all types of final account.

## **Principle of Business Economics**

### **Course Outcomes :**

CO1:Application of Micro &Macroeconomic Concepts

CO2:Application of Utility & Indifference Curve Analysis

CO3:Application of Demand Pattern

CO4:Application of Supply and Production Pattern

CO5:Application of Cost & Revenue Pattern

### **Principle of Business Management**

#### **COURSE OUTCOME**

The students will be able to :

CO1:With this course, students will be able to have clear understanding of managerial functions.

CO2:Students will have the knowledge of planning process in the organization.

CO3:Students will be able to demonstrate the ability to directing, leadership and communicate effectively.

CO4:Students able to analyze isolate issues and formulate best control tools and techniques.

### **Computer Fundamental And Operating System-I**

#### **Course Outcomes:**

The students will be able to –

CO1:Get information about evolution and application of computer & its development.

CO2:. Know about different elements of computer system.

CO3:. Aware about different types of memory.

CO4:. Get to know about different input devices and output devices.

CO5:. Learn to prepare a text document with complete formatting and page setting.

## **Computer Fundamental And Operating System-I (Practical)**

### **Course Outcomes:**

Students will be able to do at the end of practical's:

CO1: Prepare new document using Templates.

CO2: Change font size & font color

CO3: Change line spacing of Paragraph

CO4: Change case of Paragraph

CO5: Create Bullets, Numbering list

CO6: Create Subscript & Superscript

CO7: Decrease and Increase of Paragraph indent

CO8: Insert Header & Footer in document

CO9: Page Setup of Document

CO10: Insert Page break, Section break, Columns.

CO11: Students will learn to final Proofing and printing documents

## **Financial Accounting**

### **Course outcome :**

CO1: Rectification of Journal entry

CO2: Student acquire the knowledge of nonprofit organization

CO3: Prepare the all types of cooperative society account

CO4: Students should be acquired partnership firm accountancy

CO5: The bill of exchange contest and unconditional order to pay a create amount on as agree day.

## **Business Economics**

## **Course Outcomes**

CO1:Examine the difference between business and managerial economics.

CO2: Application of Discriminative nature of monopolist.

CO3:Application of monopolistic competition, oligopoly, and perfect competition

CO4:Application of demand and supply pattern of rent and wage.

CO5:Application of the theories of interest and profit

## **Principle of Business Organization**

### **COURSE OUTCOMES**

The students will be able to:

CO1:To Familiar with business organization.

CO2:Understand the concepts related to Business policies.

CO3:Demonstrate the roles, skills and functions of management.

CO4: To diagnose and solve organizational problems and develop optimal managerial decisions.

## **Computer Fundamental & Operating System II**

### **Course Outcome**

The students will be able to

CO1. Get basic introduction of Computer and mobile operating systems

CO2. Know concept of windows versions.

CO3. Create and delete file in File Explorer.

CO4. Know concept of modern communication and network topologies.

CO5. Create e-mail account and compose e-mail message.

CO6. Create table, utilizing existing Template provided by Microsoft and add customization on Template according to user needs.

CO7. Identify steps in the process and complete an activity to create a mail merge.

CO8. Develop the skill of power point programs.

CO9. Insert various graphical object on slide.

CO10. Add different Transition, Animation, Sound and Timing effect to Slide.

CO11. Run a presentation on computer screen.

## **Computer Fundamental And Operating System-II (Practical)**

### **Course Outcome:**

Students will be able to do at the end of practical's:

CO1: Know how to organize files/folder in File Explorer

CO2: Understand different customization setting in windows 10.

CO3: Create windows login Account which is necessary for Windows 10

CO4: Create table, utilizing existing Template provided by Microsoft and add customization Template according to user needs.

CO5: Add header and footer to long list of pages which is crucial.

CO6: Complete Mail Merge process.

CO7: Change layout of pages

CO8: Create Presentation, designing slides and add different Transition and Animation effect to objects and Slide

### **Company Accounts (CAC) :-**

On the successful completion of this course, students will be able to

CO1: Understand the features of Issue of Shares, forfeiture and Re-issue of shares.

CO2: Give an exposure to the company final accounts.

CO3: Provide knowledge of Profit Prior to Incorporation.

CO4: Get an idea about Amalgamation and Absorption of Company.

### **Business Mathematics (BMS) :-**

On the successful completion of this course, students will be able to

CO1: Get basic knowledge of mathematics such as natural numbers, Integers, H.C.F, L.C.M, Linear Equation, Percentage, Discount, Commission and Brokerage as well as Average & Profit & Loss.

CO2: Calculate Simple interest, Compound Interest, Ratio and Proportion.

### **Auditing (AUD) :-**

On the successful completion of this course, students will be able to

CO1: Get knowledge about Auditing nature, scope, advantages, objectives and Limitations.

CO2: Get Knowledge about Audit Program, Vouching, Verification and Valuation of Assets and Liabilities; Dividend and Auditor's Report.

CO3: Get various opportunities in Auditor's role and motivate to become Auditor of any recognized Firm, Institutions and Procedure of auditing related to Trading and Non Trading Institutions, Banking and Insurance.

### **Monetary Systems(MSY) :-**

On the successful completion of this course, students will be able to

CO1: Understand the basic concept of Money and its changing phase and develop their understanding about present money/currency which is important in rapidly changing global economy.

CO2: Learn about value of money and theories of money and develop their understanding on demand and supply of money.

CO3: Understand concept of price fluctuation states inflation/deflation and trade cycle of economy; also will be able to develop solution on Indian economic problem.

CO4: Learn the basics of Capital Market & its working mechanism.

CO5: Learn investors' point of view; financial literacy of students so that they will take appropriate financial decision.

### **Information Technology and Business Data Processing – I (ITBDP) :-**

On the successful completion of this course, students will be able to

CO1: Identify the use of Data in computing & also Applications of Data Processing in Business. CO2: Aware the terms of Database Data warehousing & determining in computing.

CO3: Identify how computer manage over all Data with Help of DBMS.

CO4: Understand the basic concept of MS – Excel.

CO5: Perform mathematical operations with the Help of MS – Excel in computer.

### **Corporate Accounting (CAT) :-**

On the successful completion of this course, students will be able to

CO1: Make aware about accounts in banking companies.

CO2: Get knowledge about accounts in insurance companies.

CO3: Get an idea of liquidation of companies.

CO4: Get knowledge on Valuation of Shares and Valuation of Goodwill.

### **Business Statistics (BMS) (BST) :-**

On the successful completion of this course, students will be able to

CO1: Get basic knowledge of Statistics, Data collection, Tabulation and presentation of statistical data, Index numbers, mean, Median, mode.

CO2: Learn concept of dispersion, absolute and relative measures of dispersion Skewness, co-efficient of correlation & Probable Error.

### **Income Tax (IT) :-**

On the successful completion of this course, students will be able to

CO1: Learn Income Tax subject to get overall information about National Income i.e. Income Tax and its importance in National Economy.

CO2: Understand various sources of Incomes regarding Income from salary, Income from House property and calculating such Income of Individuals.

CO3: Get knowledge of Income from Profession and Income from other sources and how to calculate Tax liability.

CO4: Learn Income Tax Programs form 16, form 10A and filing of Income Tax from various sources of Incomes.

### **Information Technology and Business Data Processing – II (ITBDP) :-**

On the successful completion of this course, students will be able to

CO1: Understand the meaning of information & information Technology & also its uses in Business & Various Fields.

CO2: Perform the terms of Accounting with the Help of Computerized Accounting.

CO3: Understand how to create companies, create ledgers, Vouchers in Tally ERP 9 for performing the term of accounting.

CO4: Understand how data import and export in Tally & also aware about the Indian tax System.

### **Cost Accounting (Cost AC) :-**

On the successful completion of this course, students will be able to

CO1: Get knowledge of the basic concepts and tools used in cost accounting.

CO2: Classify the material purchase procedure so that they get the Knowledge of store keeping and store record so that it will be helpful that prepare cost sheet.

CO3: Get idea of direct labor and indirect labor and also time keeping methods and wages payment so that calculate the tender value.

CO4: Get the idea of overheads so that classified reconciliation of cost and financial account.

CO5: Get the knowledge of fundamental costing and will be able to understand process costing.

### **Business Environment (BEM) :-**

On the successful completion of this course, students will be able to

CO1: Get information about Business Environment, Demonetization or post Demonetization and its impact on Business Environment in India.

CO2: Understand the role of Agriculture sector behind the Indian economy as well as Business environment related to small scale cottage of micro industries.

CO3: Understand the service sector in India as well as Tourism sector of Hospitality Industries in India and Foreign Trade policy, Balance of Payment System in India and Foreign Direct Investment FII & whole Investment Environment.

### **Business Regulatory Framework (BRF) :-**

On the successful completion of this course, students will be able to

CO1: Understand Indian contract Act 1872, Performance of contract, consequences and Remedies of Breach of contract, special contracts i.e. Indemnity, Guarantee, Bailment and Pledge and Agency.

CO2: Know about the General principles, Importance of sales of Goods Act 1930, and Consumer Protection Act. 1986, Indian Negotiable Instrument Act 1881.

CO3: Learn Goods and Service Tax Act, 2017, Basic procedures in GST, Powers of GST officer, offences penalties and Appeals.

### **Internet and WWW – I :-**

On the successful completion of this course, students will be able to

CO1: Develop the skills in applications of internet.

CO2: Know the HTML concepts, creation, of HTML files, tags and attributes of HTML.

CO3: Create the self web browser, web sites, and search engine.

## **E- Commerce – I :-**

On the successful completion of this course, students will be able to

CO1: Get the basic knowledge of E-Commerce.

CO2: Get knowledge of retail E-Commerce i.e. B2C, C2B, C2C and e- option procedure.

CO3: Get complete knowledge of B2B E-Commerce.

CO4: Get knowledge of online banking, E-payment, credit card, Debit card and online payment app.

## **Management Accounting :-**

On the successful completion of this course, students will be able to

CO1: Get knowledge of basic concepts and tools i.e. meaning, features merits demerits, scope and functions of Management Accounting. As well as students will get the difference between Management Accounting and Financial Accounting and Management Accounting and Cost Accounting.

CO2: Understand Break Even Analysis, Its concepts, uses and limitations with margin of safety. They can also identify profit volume ratio for decision making cost Profit volume Relationship, they can learn the techniques of solving Problems on Break Even Analysis.

CO3: Learn meanings, advantages, limitations of Ratio Analysis and get knowledge about solving problems on Profit and Loss Account Ratio, Balance sheet ratio, Current, Quick and Proprietary ratio.

CO4: Get knowledge about Budget its characteristics, types of Budget. They also become able to know the problem solving techniques of Cash budget.

CO5: Get knowledge about budgetary control, its meaning, objectives and limitations of Budgetary control.

CO6: solve the problems on Flexible Budget.

## **Economics of Development (ECO) :-**

On the successful completion of this course, students will be able to

CO1: Get knowledge how economic growth is depend upon the economic development.

CO2: Identify the key role of human resource developments.

CO3: Know the domestic savings and capital formation in India.

### **Company Law :-**

On the successful completion of this course, students will be able to

CO1: Get Knowledge about company Act 2013 formation of company, stages of formation promoters and types of company, Incorporation of company, Prospectus, Memorandum of Association and Articles of Association of company.

CO2: Get knowledge about share capital of company, types of shares and debentures, securities market, History, functions importance of Stock Exchange.

CO3: understand the meaning, importance and functions of Primary market and secondary market and D-mat Account and Secretarial practice along with meetings Procedures.

### **Internet And WWW –II (IWW) :-**

On the successful completion of this course, students will be able to

CO1: Develop skill to create program on internet.

CO2: Develop skill to create web browser, search engine.

CO3: Understand HTML form building.

### **E-Commerce – II (EOE) :-**

On the successful completion of this course, students will be able to

CO1: Get the basic knowledge of online trading.

CO2: Get insight to identify way to online shopping.

CO3: Get knowledge about the online payment system.

CO4: Get knowledge of services involved in online trade.